

Fixed-Mobile Convergence: Consumers and Business Models (2nd Edition)

1Q 2011

By Harry Wang, Director of Mobile & Health Research, and Jennifer Kent, Research Analyst

Synopsis Femtocell's Appeal to U.S. Broadband Consumers This report updates the Appeal of Femtocell Benefits current state of 3G and "Please rate the appeal to you of each of femtocell's benefits." 4G deployments across (Among all BB HHs) the globe and analyzes the drivers for Improved battery life of phones convergence between fixed and mobile networks. It explores Cheaper in-home voice calling/mobile new revenue data costs opportunities coming out of the fixed-mobile Better in-home coverage/signal strength convergence trend and provides global forecasts for services Higher mobile Internet speed and technologies built around fixed-mobile convergence. Enhanced video & audio downloading/streaming speed 0% 60% % finding benefit very appealing (i.e., rating 6-7) Source: Consumer Femtocell Study 2010, a Custom Project done by Parks Associates for Femto Forum © Femto Forum Publish Date: 10 11 "The proliferation of mobile services based on 3G and 4G technologies places pressure on the mobile operators to alleviate some of the bandwidth demand by offloading traffic onto fixed networks," said Harry Wang, Director of Mobile Research with Parks Associates. "Service providers are taking this opportunity to bring about a convergence in fixed and mobile services through innovative technologies with the aim of reducing churn and increasing ARPU."

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